

DURVA MATHURE

San Francisco, CA | durva.s.mathure@gmail.com | [linkedin.com/in/durvamathure](https://www.linkedin.com/in/durvamathure)

ABOUT

Founder, operator, and builder. I've run full P&L as COO of a 30-person manufacturing company and made it cash-flow positive in 8 months, evaluated 2,000+ startups at India's first institutional seed fund, and taken my own company from zero to live product. Today I built Table For One, a community for solo founders, and ship my own AI-powered products end to end without an engineering team. Kellogg MBA.

EXPERIENCE

Table For One Founder | May 2026 – Present

San Francisco, CA

Community and publication for solo founders

- Grew from zero to 260+ subscribers in 90 days, fully organic, with members across multiple countries
- Run a monthly calendar of roundtables, expert sessions, and pitch-practice events, plus a founder interview series
- Developed partnerships with Entrepreneur First and Type Capital

Independent Consultant | March 2026 – Present

Remote

Strategy and growth for seed-stage and solo founders across defense autonomy, AI tax recovery, and consumer software

- Partner with founders as fractional PM on roadmap, prioritization, and design partner acquisition
- Ship plug-and-play AI workflows that replace manual research, customer discovery, and ops cycles, deployed without engineering support

Shezaar Founder, CEO | July 2025 – March 2026

San Francisco, CA

Re-commerce marketplace for fashion brands; wound down after concluding the regulatory market was 3 years early

- Took the company from zero to live product as sole founder: raised a \$30K friends & family round, closed 8 brand partnerships and \$15K GMV
- Validated demand through 1,000+ consumer surveys and 15 brand discovery calls; shortlisted 1 of 24 globally for eBay's Circular Fashion Fund

Softly Solutions Chief Of Staff | August 2024 – February 2025

Remote

Software for sustainability research. Softly helps marketing teams make better decisions and avoid the risk of greenwashing

- Operated as de facto chief of staff to the CEO across strategy, operations, and day-to-day execution
- Owned HubSpot end to end, built automations across sales and ops workflows, and managed Google Ads campaigns that grew site traffic 5x
- Supported the CEO and CTO on product testing and user feedback loops

Mathure Metal Works Pvt. Ltd | 2017 – 2023

Mumbai, India

Chief Operating Officer (2021–2023); Head of Operations (2019–2021); Marketing Manager (2017–2019)

- Ran full P&L of a 30-person operation; made the company cash-flow positive within 8 months
- Implemented an ERP delivering 75% faster task completion and 50% fewer errors; automated shop-floor operations, cutting costs 68% and cycle time 50%
- Built the marketing function from scratch, adding \$1M in new revenue from 250 customers; tripled domestic market share (5% to 15%)

100X.VC (concurrent) Investment Analyst | 2020 – 2021

Mumbai, India

India's first institutional seed-stage venture capital fund

- Sourced and screened 2,000+ early-stage startups; ran diligence, built financial models, and cultivated 60+ co-investor relationships deploying \$5M+ in follow-on capital

BUILDING & AI WORK

- Mealy: AI meal-planning iOS app shipped through the full App Store pipeline solo in 30 days; Sprintt: agent library for investor briefs, customer discovery, and grant research; personal Chief of Staff app with voice capture and overnight AI categorization (Next.js, Supabase, Vercel)

EDUCATION

Kellogg School of Management, Northwestern University — MBA, Finance & Management Science, 2024 | KJ Somaiya College of Engineering — BE, Electronics & Telecommunication, 2017

SKILLS, TOOLS & LANGUAGES

Zero-to-one execution | GTM & community-led growth | Operations & P&L | Sourcing & diligence | Claude Code, Cursor, Next.js, Supabase, Python, SQL, PostHog, Figma | English, Hindi, Marathi, Spanish (beginner)